



# AGENDA REQUEST FORM

THE SCHOOL BOARD OF BROWARD COUNTY, FLORIDA

<b>MEETING DATE</b>	2018-09-05 10:05 - School Board Operational Meeting
<b>AGENDA ITEM</b>	ITEMS
<b>CATEGORY</b>	EE. OFFICE OF STRATEGY & OPERATIONS
<b>DEPARTMENT</b>	Procurement & Warehousing Services

<b>Special Order Request</b>	
<input type="radio"/> Yes	<input checked="" type="radio"/> No
<b>Time</b>	
<b>Open Agenda</b>	
<input checked="" type="radio"/> Yes	<input type="radio"/> No

**ITEM No.:**  
EE-13.

**TITLE:**  
Recommendation of Second Amendment to Agreement and Additional Spending Authority - 59-073V - Virtual Enterprises International (VEI) Program

**REQUESTED ACTION:**  
Approve the recommendation to award the above Second Amendment to Agreement. Contract Term: August 16, 2016 through August 16, 2019, 3 Years; User Department: Career, Technical, Adult & Community Education (CTACE); Additional Requested Amount: \$18,600; New Award Amount: \$90,000 Awarded Vendor(s): Virtual Enterprises International, Inc.; Small/Minority/Women Business Enterprise Vendor(s): None.

**SUMMARY EXPLANATION AND BACKGROUND:**  
Virtual Enterprises International, Inc. (VEI) is an in-school entrepreneurship program that combines global business simulation that is modeled after an international tradition of apprenticeships and work experiences. Students are taught the business mindset by bringing the workplace through mentorship into the classroom. The reason for this amendment is due to the removal of two (2) middle schools and one (1) high school from the original contract. This Agreement has been reviewed and approved as to form and legal content by the Office of the General Counsel.

**SCHOOL BOARD GOALS:**  
 Goal 1: High Quality Instruction   
 Goal 2: Continuous Improvement   
 Goal 3: Effective Communication

**FINANCIAL IMPACT:**  
The estimated financial impact to the District will be \$18,600. The contract award amount was for \$71,400. The request is to increase the spending authority by \$18,600 bringing the new contract value to \$90,000. The funding source will come from the Carl D. Perkins Secondary Grant Operational Fund. The financial impact amount represents an estimated contract value; however, the amount authorized will not exceed the estimated contract award amount.

**EXHIBITS: (List)**  
(1) Executive Summary (2) Second Amendment Agreement (3) Approved ARF 8-16-2016 RSBM FF-3 (4) Approved ARF 8-8-2017 SBOM FF-1 (5) Financial Analysis Worksheet

**BOARD ACTION:**  
  
**APPROVED**  
(For Official School Board Records Office Only)

SOURCE OF ADDITIONAL INFORMATION:	
Name: Enid Valdez	Phone: 754-321-8444
Name: Mary C. Coker	Phone: 754-321-0501

**THE SCHOOL BOARD OF BROWARD COUNTY, FLORIDA**  
Senior Leader & Title  
Maurice L. Woods - Chief Strategy & Operations Officer

Signature  
Maurice Woods  
8/27/2018, 2:00:00 PM

Approved In Open Board Meeting On **SEP 05 2018**  
By: *Shathee P. ...*  
for School Board Chair

## EXECUTIVE SUMMARY

### Recommendation of Second Amendment to Agreement and Additional Spending Authority 59-073V– Virtual Enterprises International (VEI) Program

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This request is to approve the Second Amendment to the agreement between Virtual Enterprises International, Inc. and The School Board of Broward County, Florida (SBBC). The agreement was approved on August 16, 2016, RSBM as item FF-3 and expires August 16, 2019, with an approved spending authority of \$41,400. The First Amendment to Agreement was approved on August 8, 2017, SBOM item FF-1 with an additional approved spending authority of \$30,000, bringing the total spend to \$71,400.

The reason for this amendment is due to the removal of two (2) middle schools and one (1) high school from the original contract as detailed below:

School	Program	Number of Sections
Forest Glen Middle School	VEjv	1
New River Middle School	VEjv	1
Stranahan High School	VEI	1

#### **Project Description:**

Virtual Enterprises International (VEI) is an in-school entrepreneurship program that combines global business simulation that is modeled after an international tradition of apprenticeships and work experiences. Students are taught the business mindset by bringing the workplace through mentorship into the classroom. This student-centered approach and coaching emphasizes project-based collaborative learning with the guidance of a teacher facilitator and a business partner. VEI students establish and manage a virtual company and conduct business with other student “firms” domestically and internationally. This program was offered at fourteen (14) middle schools: Apollo, Attucks, Bair, Forest Glen, Margate, McNicol, New Renaissance, New River, Olsen, Pines, Pioneer, Ramblewood, Sawgrass Springs, Westglades and six (6) high schools: Cooper City, Coral Springs, Cypress Bay, Hollywood Hills, Piper, and Taravella.

#### **Schools Included:**

*High Schools:* Cooper City, Coral Springs, Cypress Bay, Hollywood Hills, Piper, and Taravella.

*Middle Schools:* Apollo, Attucks, Bair, Margate, McNicol, New Renaissance, Olsen, Pines, Pioneer, Ramblewood, Sawgrass Springs and Westglades.

#### **Managing Department/School:**

Career, Technical, Adult & Community Education (CTACE) Department.

#### **Evaluation Plan:**

The program is evaluated through student proficiency in developing aspects of a business and teacher training is followed up through satisfaction surveys.

#### **Research Methodology:**

Curriculum Frameworks and Program of Study as delineated by The Florida Department of Education for program completion for Career Technical programs.

**Recommendation of Second Amendment to Agreement and Additional Spending Authority  
59-073V– Virtual Enterprises International (VEI) Program  
September 5, 2018 Board Agenda  
Page 2**

**Financial Impact:**

The spending authority being requested for 2018/2019 is \$18,600 as detailed below. The source of funds is the Carl D. Perkins Secondary Grant.

<u>Six (6) high schools @ 1,600</u>	<u>\$ 9,600</u>
<u>Three (3) additional sections @ 800</u>	<u>\$ 2,400</u>
<u>Twelve (12) middle schools @ \$2,000</u>	<u>\$24,000</u>
<u>Less Un-used spending authority</u>	<u>(\$17,450)</u>
<b><u>Total (rounded)</u></b>	<b><u>\$18,600</u></b>

Upon approval of this item, the new spending authority will be \$90,000.

**SECOND AMENDMENT TO  
AGREEMENT**

THIS SECOND AMENDMENT TO AGREEMENT is made and entered into as of this 5<sup>th</sup> day of September 2018, by and between

**THE SCHOOL BOARD OF BROWARD COUNTY, FLORIDA**  
(hereinafter referred to as "SBBC"),  
a body corporate and political subdivision of the State of Florida,  
whose principal place of business is  
600 Southeast Third Avenue, Fort Lauderdale,  
Florida 33301

and

**VIRTUAL ENTERPRISES INTERNATIONAL, INC.**  
(hereinafter referred to as "VEI"),  
having its principal place of business at  
122 Amsterdam Avenue, New York,  
New York 10023

**WHEREAS**, SBBC and VEI entered into an Agreement dated August 26, 2016 (hereafter "Agreement"); and

**WHEREAS**, the parties amended the Agreement on August 8, 2017 through a First Amendment to Agreement; and

**WHEREAS**, the parties mutually desire to amend certain provisions of the Agreement; and

**WHEREAS**, the parties agree that the Agreement stipulates that if applications for middle schools and high schools are being made, the SBBC will be assessed a charge of \$2,000.00 dollars per new VEI program; and

**WHEREAS**, parties wish to remove (3) total sites from the Agreement: (2) VEI middle school sites and (1) VEI high school site.

**NOW, THEREFORE**, in consideration of the premises and of the mutual covenants contained herein; the Parties hereby agree as follows:

1.01 **Recitals**. The Parties agree that the foregoing recitals are true and correct and that such recitals are incorporated herein by reference.

1.02 **Amended Provisions.** The parties hereby agree to the following amended provisions to the Agreement, by interlineation, to remove the following (2) middle school sites and (1) high school site in the following stated locations through the end of the Agreement:

School	Program	Number of Sections	Agreement Reduction in Cost
1. Forest Glen Middle School	VEjv	1	(\$2,000)
2. New River Middle School	VEjv	1	(\$2,000)
3. Stranahan High School	VEI	1	(\$1,600)
<b>Total Reduction in Cost</b>			<b>(\$5,600)</b>

1.03 **Order of Precedence Among Agreement Documents.** In the event of conflict between the provisions of the Agreement and the provisions contained herein, the provisions of the following documents shall take precedence in this order:

- a) this Second Amendment to Agreement; then
- b) the First Amendment to Agreement; then
- c) the Agreement.

1.04 **Other Provisions Remain in Force.** Except as expressly provided herein, all other portions of the Agreement remain in full force and effect.


1.05 **Authority.** Each person signing this Second Amendment to Agreement on behalf of either party individually warrants that he or she has full legal power to execute this Second Amendment to Agreement on behalf of the party for whom he or she is signing, and to bind and obligate such party with respect to all provisions contained in this Second Amendment to Agreement.

**IN WITNESS WHEREOF,** the Parties hereto have made and executed this Second Amendment to Agreement on the date first above written.

**[THIS SPACE INTENTIONALLY LEFT BLANK]**

**FOR VEI**

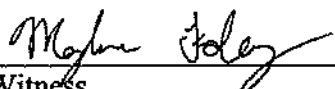
**VIRTUAL ENTERPRISES INTERNATIONAL, INC.**

      Nick Chapman      VEI      8/16/18  
Iris Blanc  
President (signature)      (Print)      (Organization)      (Date)

ATTEST:

\_\_\_\_\_, Secretary

-or-

  
Witness

  
Witness

STATE OF \_\_\_\_\_

COUNTY OF \_\_\_\_\_

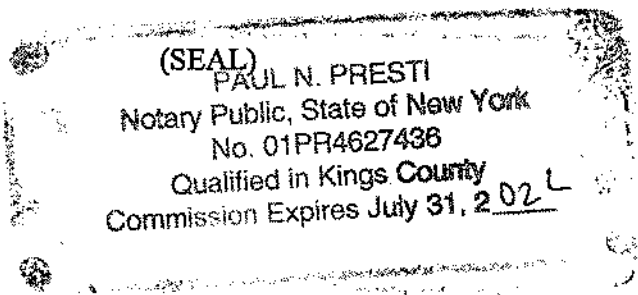
The foregoing instrument was acknowledged before me this 16<sup>th</sup> day of August, 2018 by NICHOLAS CHAPMAN of VEI Name of Person on behalf of the corporation/agency. He/She is personally known to me or produced (KNOWN TO ME) as identification and did/did not first take an oath. Type of Identification

My Commission Expires:

  
Signature – Notary Public

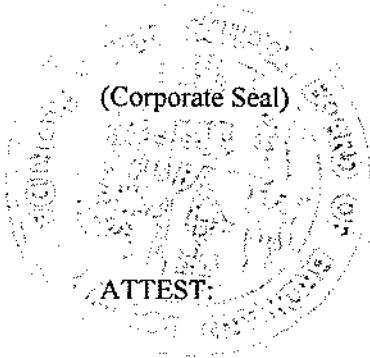
PAUL N. PRESTI  
Printed Name of Notary

01PR4627436  
Notary's Commission No.



**FOR SBBC**


THE SCHOOL BOARD OF  
BROWARD COUNTY, FLORIDA



(Corporate Seal)

ATTEST:

Robert W. Runcie,  
Superintendent of Schools

By   
Nora Rupert, Chair

Approved as to Form and Legal Content:

Digitally signed by Kathelyn Jacques-Adams, Esq. -  
kathelyn.jacques-adams@gbrowardschools.com  
Reason: Virtual Enterprises International, Inc. -  
Second Amendment  
Date: 2018.08.21 13:24:23 -0400'

Office of the General Counsel



# AGENDA REQUEST FORM

## THE SCHOOL BOARD OF BROWARD COUNTY, FLORIDA

TEM No.:

FF-3.

MEETING DATE

Aug 16 2016 10:15AM - Regular School Board Meeting

AGENDA ITEM

OPEN ITEMS

CATEGORY

FF. OFFICE OF ACADEMICS

DEPARTMENT

CTACE

Special Order Request

Yes  No

Time

Open Agenda

Yes  No

TITLE:

Agreement between The School Board of Broward County, Florida and Virtual Enterprises International (VEI)

**REQUESTED ACTION:**

Approve the new Agreement between The School Board of Broward County, Florida and Virtual Enterprises International. The term of this agreement will be for a period of (3) years from its date of execution.

**SUMMARY EXPLANATION AND BACKGROUND:**

Virtual Enterprises International (VEI) is an in-school entrepreneurship program that combines global business simulation that is modeled after an international tradition of apprenticeships and work experiences.

See Supporting Docs for continuation of Summary Explanation and Background.

This Agreement has been reviewed and approved as to form and legal content by the Office of the General Counsel.

**SCHOOL BOARD GOALS:**

Goal 1: High Quality Instruction  Goal 2: Continuous Improvement  Goal 3: Effective Communication

**FINANCIAL IMPACT:**

There is a financial impact of \$13,800 per year. The source of funds is the Carl D. Perkins Secondary Grant.

**EXHIBITS: (List)**

(1) Continuation of Summary Explanation and Background \_ VEI (2) Executive Summary \_ VEI (3) VEI Agreement

**BOARD ACTION:**

**APPROVED**

(For Official School Board Records Office Only)

**SOURCE OF ADDITIONAL INFORMATION:**

Name: Enid Valdez

Phone: 754-321-8444

Name:

Phone:

**THE SCHOOL BOARD OF BROWARD COUNTY, FLORIDA**

Senior Leader & Title

Daniel Gohl - Chief Academics Officer

Approved In Open Board Meeting On:

AUG 16 2016

Signature

Daniel F. Gohl

7/28/2016, 4:46:36 PM

By:

*Rosalind Arguel*

School Board Chair

Electronic Signature

Form #4189 Revised 07/16

RWR/ DG/EV:jt





# AGENDA REQUEST FORM

## THE SCHOOL BOARD OF BROWARD COUNTY, FLORIDA

MEETING DATE	2017-08-08 10:05 - School Board Operational Meeting
AGENDA ITEM	ITEMS
CATEGORY	FF. OFFICE OF ACADEMICS
DEPARTMENT	CTACE

Special Order Request <input type="radio"/> Yes <input checked="" type="radio"/> No
Time
Open Agenda <input checked="" type="radio"/> Yes <input type="radio"/> No

ITEM No.:  
**FF-1.**

**TITLE:**  
Agreement between The School Board of Broward County, Florida (SBBC) and Virtual Enterprises International, Inc (VEI)

**REQUESTED ACTION:**  
Approve the Amendment between The School Board of Broward, Florida (SBBC) and Virtual Enterprises International, Inc. (VEI).

**SUMMARY EXPLANATION AND BACKGROUND:**  
Virtual Enterprises International (VEI) is an in-school entrepreneurship program that combines global business simulation that is modeled after an international tradition of apprenticeships and work experiences. Students are taught the business mindset by bringing the workplace through mentorship into the classroom. This student-centered approach and coaching emphasizes project-based collaborative learning with the guidance of a teacher, facilitator and a business partner. VEI students establish and manage a virtual company and conduct business with other student 'firms' domestically and internationally. We are adding 13 middle and 2 high school programs for the 2017/18 school year.  
See Supporting Docs for Continuation of Summary Explanation and Background.  
This agreement has been reviewed and approved as to form and legal content by the Office of the General Counsel.

**SCHOOL BOARD GOALS:**  
 Goal 1: High Quality Instruction  
  Goal 2: Continuous Improvement  
  Goal 3: Effective Communication

**FINANCIAL IMPACT:**  
There is a financial impact of \$30,000 for the 2017/18 school year. The source of funds is the Carl D. Perkins Secondary Grant.

**EXHIBITS: (List)**  
(1) VEI Cont Summ (2) VEI Exec Summ (3) VEI Amendment

**BOARD ACTION:**  
**APPROVED**  
(For Official School Board Records Office Only)

<b>SOURCE OF ADDITIONAL INFORMATION:</b>	
Name: Erid Valdez	Phone: 754-321-8444
Name:	Phone:

**THE SCHOOL BOARD OF BROWARD COUNTY, FLORIDA**  
Senior Leader & Title  
Daniel Gohl - Chief Academics Officer

Signature  
Daniel F. Gohl  
7/17/2017, 10:30:00 AM

Approved In Open Board Meeting On: AUG 08 2017  
By: *Abby M. Freedman*  
School Board Chair

